



**Dear Sirius-friends in the UK,**

I hope you had enjoyed a sunny Sunday.

After a great boat show in Southampton and **a week of test sails** in quite windy and wet conditions in the Solent I am relaxing in the warmth of the sunshine at anchor deep inside Portsmouth harbour for a day.

Honestly, I can't think of a better place as a makeshift "office" to type away than a deck saloon with the great changing landscape of a tidal creek (Porchester Castle in the background) 360° in view around me ;-)

Time for me to update you on the latest news and developments at Sirius.

In the mail below you will find pictures and information about the following topics:

- Thanks to my 22 customers helping me voluntarily as sales crew at Southampton boat show
- **Invitation to test sail with me our Sirius 310 DS and 35 DS in the Solent this coming week and weekend** or the 40 in Germany
- First second hand 310 DS for sale in the UK and "Full Option"- Sirius 38 DS for sale
- All new Sirius 40 DS **Swing keel concept** launched
- New Sirius website and videos / pictures of the blog from twin keeled Sirius 40 DS "Amazing Grace"
- Invitation to visit us in Düsseldorf in the 3<sup>rd</sup> week of January on Europe's biggest boat show and board of our Sirius 40 DS and 310 DS

Many of you have visited us week before last week at the 48. **Southampton boat show**. I like to thank you all for the overwhelming compliments and attention you have given to our latest Sirius 310 DS and our Sirius 35 DS on display.

It was great to see you all!

Nevertheless do I feel the need to say a **special thank you to the 22 Sirius owners who had helped me as enthusiastic sales crew** over the 10 days of the show. Since our first participation at the Southampton boat show this is a success story of its own, as since 9 years now it is only me from the yard and up to 6 owners answering questions and showing the boats and sharing their experiences with you every day at the show. A number of them are travelling far and sleeping some of the nights on board to do so and all of them are doing it voluntary ...for some coffees, duck-wraps and occasionally dinner invitations (or my cocking ;-)

**This is outstanding support and the most fantastic help! A huge thank you to this great owners community!!!**

I hope it helped some of you also to get a better feel for the product, the yard and the family of Sirius owners - talking to them rather than to sales crews...



As usual I am staying 2 more weeks following the show to offer test sails on our local Sirius yachts to give you an even better impression and see first-hand how manoeuvrability and sailing performance feels like.

**Please feel welcome to join me for a test sail on our various Sirius 310 and 35 DS berthed around the Solent.**

It will be another week and weekend from now on before I am heading home to Germany. If you are up for a test sail on our Sirius 40 DS, you are also most welcome to fly over to Hamburg and visit the yard and our yachts in Neustadt at the Baltic, bit north from Lübeck. At this very moment we have 3 new Sirius 40 DS (two of them English owned) in our harbour before they will be laid up for winter storage until next spring. One of them will be on display at the Southampton boat show 2017 next year.

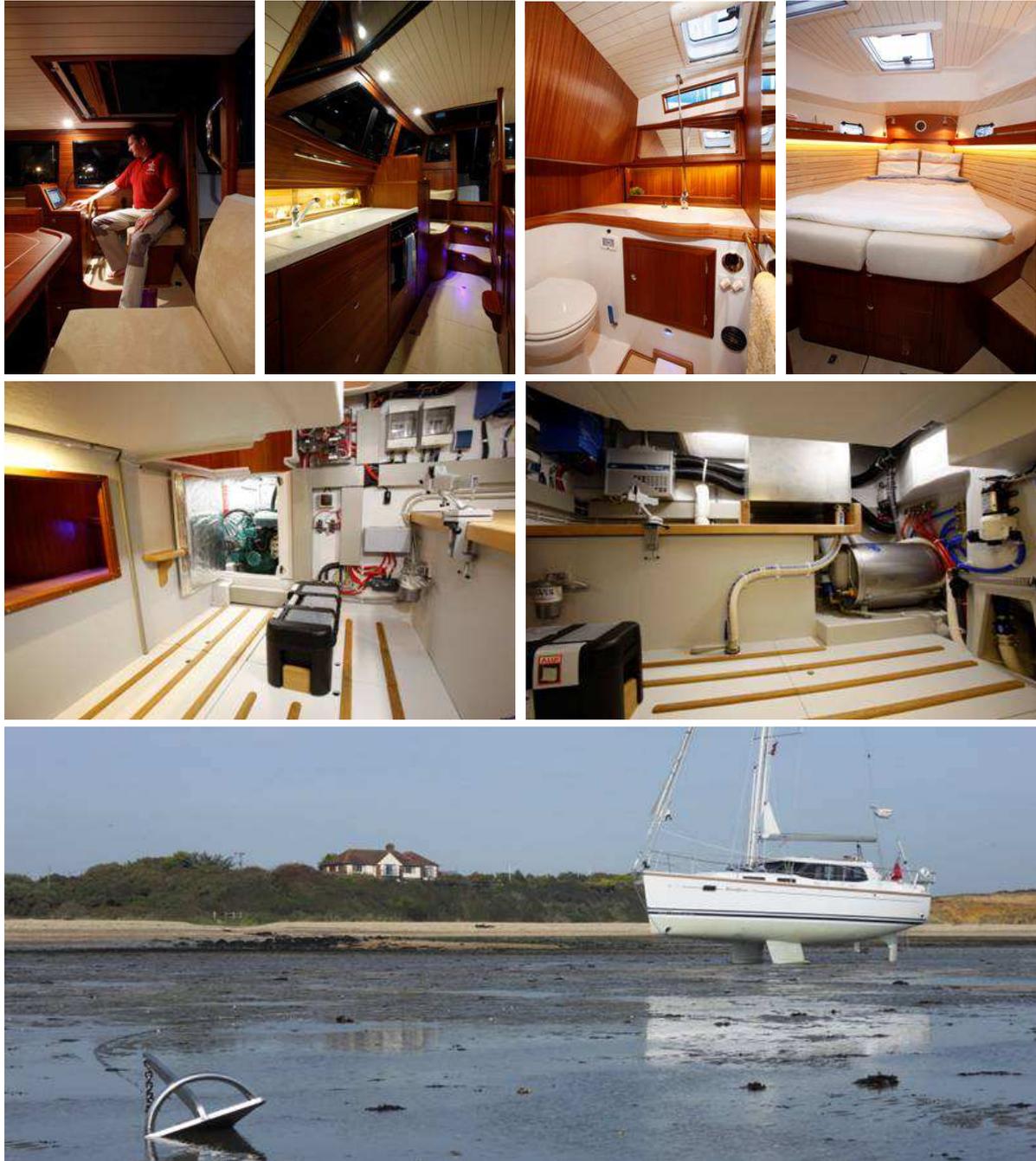


For those of you interested in our smallest Sirius yacht, I have a unique offer:  
As the owner decided last week to trade his Sirius in for a new Sirius I am proud to present **the first ever second hand Sirius 310 DS on the English marked:**



“Slandjivaa” is a perfectly well kept **Sirius 310 DS** built in September 2010. She is a “**for2 comfort version**” featuring a luxurious island bed front cabin and adjoining heads which will suite a 40” boat. This was possible because the boat was laid out in a way it offers the maximum on comfort for 2 persons. So she has only one cabin and huge heads where normally would be the accommodation for 4 persons. Occasionally guests can sleep in a double bed made up in the Saloon via drop down table or even on a mattress in the huge work shop. She is equipped with more or less all thinkable options including an all electric sail plan with furling boom, electric Furlex for the self tacking jib or genna as well as electric winches on the roof and for the genna or Code 0. She has wheel steering and **1,25m twin keels** and - as you can tell from the pictures – is a lovely boat. She lives just next door to my other test sail boats here in Gosport (Portsmouth) and I am happy to show you around as long as I am here...





Nearly as unusual as this is the **Sirius 38 DS "Charlotte"** build in late 2003. She is also all electric even featuring a 12kw generator, aircons, and lots of other equipment made for "blue water sailing" She is based on Lanzerote at the Canary Islands but can be sailed over to the UK or the Med as well.



Interested in other and smaller **preowned yachts**? Please find a few teasing pictures of them here and more information to each of them on special request via mail and on our website: <http://www.sirius-werft.de/wpsirius/en/gebrauchtyachten/>



I am also delighted to show you pictures of **our first Sirius 40 DS with our all new swing keel concept**. Like our former swing keels she carries all weight of her ballast in the “Narca”-profiled centre board. This makes her unique on the market between all the well known integral keeled British and French build boats which carry only 20 to 30% of the ballast in the centre board and therefore need tremendously wide and flat hulls to have the necessary

form stability. Our concept moves all 3,5tonns electro hydraulic up and down and can therefore be based on the same seaworthy comfortable hull lines our Sirius 40 DS is designed for. The interior of “Xeneon” was a special challenge for us as the owner wanted to have the full use of our 6-berth layout. The outcome surprised even me. Please contact me for more details or questions you might have.



Since a few weeks our **new web site is online** at <http://www.sirius-werft.de/wpsirius/en/>

I hope you like the design and various information on it. We will build her more up and will inform you about the news regularly.

I like to invite you as well to scroll though the **various owners blogs and links** we have included there.

One of my biggest delight is the journey of “Amazing Grace” a Sirius 40 DS on her owners sabbatical years journey down into the Med. The blog is in German but it features fantastic pictures and charming videos. Have a look!

<http://sailing-amazing-grace.com/en/>

*sailing & amazing grace*





If you or your family can't come directly to one of our events and your friends haven't seen our boats so far you might also find helpful our 360° panoramas on our web site and my videos on you tube now also linked via our web site:



<http://grahamsnook.com/360/sirius40ds/>

<http://www.sirius-werft.de/wpsirius/en/yachten/35ds/videos/>

<http://www.sirius-werft.de/wpsirius/en/yachten/40ds/videos/>

I promise you some fun seeing me **maneuvering our Sirius 35 and 40 DS in the videos** on close quarters.

With the surprisingly big success of this videos I will meet next week with our most loved photographer Graham Snook on board our 310 DS to make new ones of our smallest boat as well. You will find them as soon as possible on our website as well.

I hope to see some of you **next week for tests and visits** on our boats in Gosport or later over in Germany for test sails and tours through our production.

Furthermore I like to invite you to see our flag ship **the Sirius 40 DS** next to our **Sirius 310 DS** at **the biggest boat show in Europe** - in Düsseldorf. It is held from the 21st of January till 29th of January and within easy flying distance from most UK Airports ...and not that fare by road ;-)

Walk down the aisles and have a direct comparison with your other favorite yachts and lots of those you might have never seen before in the UK. The **“boot” in Düsseldorf** is about 7 times bigger than Southampton and a whole new experience in boat shows for you if you haven't been there before!

**We're looking very much forward to learn more about your wishes and requirements.**

We would be glad to answer any of your questions via mail and telephone in advance so please do not hesitate to get in touch with us.

Many of you will have already received **the latest information material**.

If you like we can send you the hard copy versions of our 20-page colored brochure for our models and lots of test reports by postal service as well - just let us know and we shall send you the details.

If of interest, we also can provide you with a **CD-ROM with over 1000 digital pictures** of each of our yachts - inclusive pictures of the yacht under sail, a range of individual interior concepts, designs and plenty of individual details.

**At last we like to point out a never seen possibility to charter a new Sirius 35 DS from next season on in the Baltic. If you like to have more information please have a look to**

<http://www.charterzentrum.de/preise.html?kst=565&jahr=2017>

but there are already only a few weeks left....

I am looking very much forward to exchanging views, to learn more of your experience and any ideas you wish to see realized on your next yacht.

You can also reach me directly – out of my office, on board and during the boat shows - on my cell phone at 0049 173 65 38 721

With all the best wishes from a lovely anchorage in Portsmouth

yours, *Torsten Schmidt*